

Date:01/01/2026

Job Opening in Satna – Part Time Business Development Executive

Developers Life is hiring a motivated and experienced Business Development Executive (BDE) for a part-time remote role. This opportunity is ideal for individuals who want to build a career in sales, lead generation, and client handling while working from home.

About the Role

The selected candidate will be responsible for generating leads, communicating with potential clients, understanding project requirements, and converting opportunities into successful projects. This role focuses on business growth within the IT and digital services domain.

Job Details

- Position: Business Development Executive (BDE)
- Job Type: Part-Time
- Work Mode: Remote
- Location: Satna
- Experience Required: 6 months to 2 years
- Industry: IT Services / Digital Marketing

Key Responsibilities

- Generate leads through online platforms and direct outreach
- Communicate with clients and understand their business needs
- Present company services professionally
- Convert leads into confirmed projects
- Maintain regular follow-ups with clients
- Coordinate with the internal team after project confirmation

Required Skills & Qualifications

- Experience in lead generation and client handling
- Knowledge of IT services, websites, or digital marketing

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- Strong communication and negotiation skills
- Ability to work independently in a remote setup
- Target-driven and result-oriented mindset

Why Join Developers Life

- Work from home opportunity
- Flexible working hours
- Performance-based earning structure
- Career growth in the digital industry
- Supportive and growth-focused work environment

Salary & Benefits

- Fixed pay plus performance-based incentives
- High commission on successful project conversions
- Long-term growth opportunities

How to Apply

Interested candidates can apply by sharing their resume and experience details.

Website: www.developerslife.in

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Confidentiality & Data Protection Notice

All company data, including but not limited to client details, leads, business information, pricing, project data, and internal communications, must be kept strictly confidential at all times. The employee is responsible for ensuring that no company information is shared, misused, copied, or transferred to any third party without prior written permission from the management of Developers Life.

Any misuse, leakage, or unauthorized sharing of company credentials, client data, or leads will be treated as a serious violation of company policy. If the employee is found guilty of such actions, the company reserves the right to claim compensation for any financial or business loss incurred.

In case of major loss, data theft, fraud, or intentional misuse of company resources, Developers Life reserves the full right to initiate legal action against the concerned individual. Legal proceedings may be initiated under applicable laws in the jurisdiction of Satna District Court, Madhya Pradesh.

By accepting this role, the candidate agrees to abide by the company's confidentiality policies and understands the legal consequences of violating them.